

### DSM Charge Factor Calculation

<u>DSM Charge Factors for Residential Customers</u>			Description / Source
1	DSM Reconciliation Adjustment	\$180,049	Schedule 16 DSM B Nov '10 - Oct '11 Totals- November 2010 Beginning Balance
2	DSM Costs	\$348,863	Schedule 16 DSM B Nov '10 - Oct '11 Totals- Column 2
3	DSM Share Holder Incentive	\$33,088	Schedule 16 DSM B Nov '10 - Oct '11 Totals- Column 3
4	DSM Low-Income Costs	\$28,131	Schedule 16 DSM B Nov '10 - Oct '11 Totals- Column 4
5	DSM Allocated Low-Income Share Holder Incentive	\$2,335	Schedule 16 DSM B Nov '10 - Oct '11 Totals- Column 5
6	Sum of Lines 1 through 5	\$592,465	
7			
8	Forecasted Annual Throughput Volumes for Residential Customers	16,497,755	Schedule 16 DSM B Nov '10 - Oct '11 Totals- Column 6
9			
10	Conservation Charge Factor for Residential Customers	\$0.0359	(Line 6 / Line 8)
11			
12			
13	<u>DSM Charge Factors for Commercial and Industrial Customers (C&amp;I)</u>		
14			
15	DSM Reconciliation Adjustment	\$16,908	Schedule 16 DSM C Nov '10 - Oct '11 Totals- November 2010 Beginning Balance
16	DSM Costs	\$471,052	Schedule 16 DSM C Nov '10 - Oct '11 Totals- Column 2
17	DSM Share Holder Incentive	\$34,028	Schedule 16 DSM C Nov '10 - Oct '11 Totals- Column 3
18	DSM Low-Income Costs	\$75,892	Schedule 16 DSM C Nov '10 - Oct '11 Totals- Column 4
19	DSM Allocated Low-Income Share Holder Incentive	\$6,301	Schedule 16 DSM C Nov '10 - Oct '11 Totals- Column 5
20	Sum of Lines 15 through 19	\$604,181	
21			
22	Forecasted Annual Throughput Volumes for C&I Customers	39,818,448	Schedule 16 DSM C Nov '10 - Oct '11 Totals- Column 6
23			
24	Conservation Charge Factor for C&I Customers	\$0.0152	(Line 20 / Line 22)